As you work on your rough drafts, you might think of your essay as a coherent, unified whole composed of three main parts: the introduction (lead-in, thesis, and essay map), the body (paragraphs with supporting evidence), and the conclusion (final address to the reader). These three parts should flow smoothly into one another, presenting the reader with an organized, logical discussion. The following pages will suggest ways to begin, end, and also name your essay effectively.

**Beginnings and Endings**

As you work on your rough drafts, you might think of your essay as a coherent, unified whole composed of three main parts: the introduction (lead-in, thesis, and essay map), the body (paragraphs with supporting evidence), and the conclusion (final address to the reader). These three parts should flow smoothly into one another, presenting the reader with an organized, logical discussion. The following pages will suggest ways to begin, end, and also name your essay effectively.

### How to Write a Good Lead-In

The first few sentences of your essay are particularly important; first impressions, as you know, are often lasting ones. The beginning of your essay, then, must catch the readers’ attention and make them want to keep reading. Recall the way you read a magazine: if you are like most people, you probably skim the magazine, reading a paragraph or two of each article that looks promising. If the first few paragraphs hold your interest, you read on. When you write your own introductory paragraph, assume that you have only a few sentences to attract your reader. Consequently, you must pay particular attention to making those first lines especially interesting and well written.

In some essays, your thesis statement alone may be controversial or striking enough to capture the readers. At other times, however, you will want to use the introductory device called a lead-in.* The lead-in (1) catches the readers’ attention; (2) announces the subject matter and tone of your essay (humorous, satiric, serious, etc.); and (3) sets up, or leads into, the presentation of your thesis and essay map.

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*Do note that for some writing assignments, such as certain kinds of technical reports, attention-grabbing lead-ins are not appropriate. Frequently, these reports are directed toward particular professional audiences and have their own designated format; they often begin, for example, with a statement of the problem under study or with a review of pertinent information or research.
Here are some suggestions for and examples of lead-ins:

1. **A paradoxical or intriguing statement**

   “Eat two chocolate bars and call me in the morning,” says the psychiatrist to the patient. Such advice sounds like a sugar fanatic’s dream, but recent studies have indeed confirmed that chocolate positively affects depression and anxiety.

2. **An arresting statistic or shocking statement**

   One of every nine women will develop breast cancer this year, according to a recent report prepared by the Health Information Service.

3. **A question**

   What are more and more Americans doing these days to stay in touch with friends and family? Overwhelmingly, the answer is text messaging: a whopping 880 billion of them were sent last year alone, according to the most recent analysis by CL King & Associates. That’s nearly eight texts a day for every man, woman, and child in the country, based on our estimated population of 306 million.

4. **A quotation from a recognized authority, historical figure, or literary source**

   Confucius wisely noted that “our greatest glory is not in never falling, but in rising every time we fall.” Despite a frustrating series of close losses, my soccer team faced every new game with optimism and determination. My teammates’ never-give-up attitudes have shown me that the value of sport is not winning but learning how to face defeat and begin again.

   Note too that sometimes writers may challenge the wisdom of authorities or use their words in humorous ways to introduce lighthearted essays:

   When Einstein wrote that the “most beautiful thing we can experience is the mysterious,” I don’t believe he was thinking about the mystery smell coming from our attic last summer.

5. **A relevant story, joke, or anecdote**

   Writer and witty critic Dorothy Parker was once assigned a remote, out-of-the-way office. According to the story, she became so lonely, so desperate for company, that she ultimately painted “Gentlemen” on the door. Although this university is large, no one on this campus needs to feel as isolated as Parker obviously did: our excellent Student Activity Office offers numerous clubs, programs, and volunteer groups to involve students of all interests.

6. **A description, often used for emotional appeal**

   With one eye blackened, one arm in a cast, and third-degree burns on both her legs, the pretty, blond two-year-old seeks corners of rooms, refuses to speak, and shakes violently at the sound of loud noises. Tammy is not the victim of a war or a natural disaster; rather, she is the helpless victim of her parents, one of the thousands of children who suffer daily from America’s hidden crime, child abuse.
7. A factual statement or a summary who-what-where-when-why lead-in

   Texas’s first execution of a woman in twenty-three years occurred September 14, 2005, at the Huntsville Unit of the state’s Department of Corrections, despite the protests of various human-rights groups around the country.

8. An analogy or comparison

   The Romans kept geese on their Capitol Hill to cackle alarm in the event of attack by night. Modern Americans, despite their technology, have hardly improved on that old system of protection. According to the latest Safety Council report, almost any door with a standard lock can be opened easily with a common plastic credit card.

9. A contrast or a before-and-after scenario

   I used to search for toast in the supermarket. I used to think “blackened”—as in blackened Cajun shrimp—referred to the way I cooked anything in a skillet. “Poached” could only have legal ramifications. But all that has changed! Attending a class in basic cooking this summer has transformed the way I purchase, prepare, and even talk about food.

10. A personal experience

    I realized times were changing for women when I overheard my six-year-old nephew speaking to my sister, a prominent New York lawyer. As we left her elaborate, luxurious office one evening, Tommy looked up at his mother and queried, “Mommy, can little boys grow up to be lawyers, too?”

11. A catalog of relevant examples or facts

    A two-hundred-pound teenager quit school because no desk would hold her. A three-hundred-pound chef who could no longer stand on his feet was fired. A three-hundred-fifty-pound truck driver broke furniture in his friends’ houses. All these people are now living healthier, happier, and thinner lives, thanks to the remarkable intestinal bypass surgery first developed in 1967.

12. Statement of a problem or a popular misconception

    Some people believe that poetry is written only by aging beatniks or solemn, mournful men and women with suicidal tendencies. The Poetry in the Schools Program is working hard to correct that erroneous point of view.

13. Brief dialogue to introduce the topic

    “Be bold! You can do it!” said my roommate again and again during the weeks before choir tryouts, despite my whimpering cries of “I can’t, I can’t.” For a shy person like me, the thought of singing in a public audition was agony. But thanks to the ABC Relaxation Method suggested by the Counseling Center, I performed so well I was chosen for a solo. The ABC method, incorporating visualization and proper breathing techniques, is a helpful process every shy person should practice regularly.
14. A proverb, maxim, or motto

“One falsehood spoils a thousand truths,” says the African proverb. Caught in the biggest lie of his political career, once-popular local mayor Paul TerGhist is learning the meaning of this old saying the hard way, as his former friends and supporters are now deserting him.

15. A recognition, revelation, or insight

As someone who earned “A’s” throughout my Spanish classes, I thought I had a good grasp of the language. However, immersion in the Tres Amigos Building Project in Monterrey, Mexico, over Spring Break this year showed me I had much to learn about conversational speech patterns.

16. An appeal to a common or imagined experience

Come on, you know you’ve done it . . . in your bedroom, bathroom, car, wherever you’ve listened to hard rock music. You played your air guitar—and you’re good, but maybe not great. If you keep practicing, though, you might be able to join the best air-shredders in the country as they compete annually in front of sold-out crowds at the national Air Guitar Championships.

Thinking of a good lead-in is often difficult when you sit down to begin your essay. Many writers, in fact, skip the lead-in until the first draft is written. They compose their working thesis first and then write the body of the essay, saving the lead-in and conclusion for last. As you write the middle of your essay, you may discover an especially interesting piece of information you might want to save to use as your lead-in.

Avoiding Errors in Lead-Ins

In addition to the previous suggestions, here is some advice to help you avoid common lead-in errors:

**Make sure your lead-in introduces your thesis.** A frequent weakness in introductory paragraphs is an interesting lead-in but no smooth or clear transition to the thesis statement. To avoid a gap or awkward jump in thought in your introductory paragraph, you may need to add a connecting sentence or phrase between your lead-in and thesis. Study the following paragraph, which uses a comparison as its lead-in. The italicized transitional sentence takes the reader from a general comment about Americans who use wheelchairs to information about those in Smallville, smoothly preparing the reader for the thesis that follows.
In the 1950s African Americans demanded the right to sit anywhere they pleased on public buses. Today, Americans who use wheelchairs are fighting for the right to board those same buses. Here in Smallville, the lack of proper boarding facilities often denies disabled citizens basic transportation to jobs, grocery stores, and medical centers. To give people in wheelchairs the same opportunities as other residents, the City Council should allocate the funds necessary to convert the public transportation system.

**Keep your lead-in brief.** Long lead-ins in short essays often give the appearance of a tail wagging the dog. Use a brief, attention-catching hook to set up your thesis; don’t make your introduction the biggest part of your essay.

**Don’t begin with an apology or complaint.** Such statements as “It’s difficult to find much information on this topic . . .” and “This controversy is hard to understand, but . . .” do nothing to entice your reader.

**Don’t assume your audience already knows your subject matter.** Identify the pertinent facts even though you know your readers know the assignment. (“The biggest problem with the new college requirement . . .” What requirement?) If you are writing about a particular piece of literature or art, identify the title of the work and its author or artist, using the full name in the first reference.

**Stay clear of overused lead-ins.** If composition teachers had a nickel for every essay that began with a dry dictionary definition, they could all retire to Bermuda. Leave Webster’s alone and find a livelier way to begin. Asking a question as your lead-in is becoming overworked, too, so use it only when it is obviously the best choice for your opener.

**PRACTICING WHAT YOU’VE LEARNED**

Describe the lead-ins in the following paragraphs. Did any of the writers blend more than one kind of lead-in?

1. In the sixth century, Lao-Tzu, the father of Taoism, described the “good traveler” as someone who has “no fixed plans and is not intent on arriving.” If that ancient Chinese philosopher is correct, then my aimless but eventful wanderings across the South last fall qualify me as a World-Class Traveler.

2. Ever wonder if those long hours hitting the books are worth it? Do grades really matter to employers? According to a survey by the National Association of Colleges and Employers, the answer is . . . yes. Strong grades and a go-getter attitude are the keys to securing a good job after college.
3. An average can of soda may contain ten or more teaspoons of sugar. If you are one of the college students who drinks a can or two of pop every day, you could be consuming as much as thirty-two pounds of sugar every year! Cutting back on soft drinks is an easy way people can achieve a healthier diet.

4. I used to think bees were my friends. They make the honey I like to eat, and they help pollinate the flowers I like to smell. But after being stung multiple times and spending three days in the hospital last summer, I have come to see the little creatures in a totally different light. For those of us who are allergic to their venom, bees are flying killers whose buzz sends us scurrying for cover.

5. On May 6, 1937, the Hindenburg, a luxurious German airship with cabins for fifty, exploded into flames as it tried to land in New Jersey, killing thirty-six people and ending zeppelin passenger service forever. Theories about the cause of this mysterious explosion include lightning and static electricity, but the most intriguing explanation involves sabotage and betrayal.

ASSIGNMENT

A. Find three good lead-ins from essays, magazine articles, or newspaper feature stories. Identify the kinds of lead-ins you found, and tell why you think each effectively catches the reader’s attention and sets up the thesis.

B. Collaborative Activity: Select an example of a successful lead-in from an essay or article. Join a group of three classmates and share your choices. Of the four lead-ins, which is the most effective, and why? Report your decision to the class.

How to Write a Good Concluding Paragraph

Like a good story, a good essay should not stop in the middle. It should have a satisfying conclusion, one that gives the reader a sense of completion on the subject. Don’t
allow your essay to drop off or fade out at the end—instead, use the concluding paragraph to emphasize the validity and importance of your thinking. Remember that the concluding paragraph is your last chance to convince the reader. (As one cynical but realistic student pointed out, the conclusion may be the last part of your essay the teacher reads before putting a grade on your paper.) Therefore, make your conclusion count.

Some people feel that writing an essay shares a characteristic with a romantic fling—both activities are frequently easier to begin than they are to end. If you find, as many writers do, that you often struggle while searching for an exit with the proper emphasis and grace, here are some suggestions, by no means exhaustive, that might spark some good ideas for your conclusions:

1. A summary of the thesis and the essay’s major points (most useful in long essays)

   The destruction of the rain forests must be stopped. Although developers protest that they are bringing much-needed financial aid into these traditionally poverty-stricken areas, no amount of money can compensate for what is being lost. Without the rain forests, we are not only contributing to the global warming of the entire planet, we are losing indigenous trees and plants that might someday provide new medicines or vaccines for diseases. Moreover, the replacement of indigenous peoples with corporation-run ranches robs the world of cultural diversity. For the sake of the planet’s well-being, Project Rainforest should be implemented.

2. An evaluation of the importance of the essay’s subject

   These amazing, controversial photographs of the comet will continue to be the subject of debate because, according to some scientists, they yield the most important clues yet revealed about the origins of our universe.

3. A statement of the essay’s broader implications

   Because these studies of feline leukemia may someday play a crucial role in the discovery of a cure for AIDS in human beings, the experiments, as expensive as they are, must continue.

4. A recommendation or call to action

   The specific details surrounding the death of World War II hero Raoul Wallenberg are still unknown. Although Russia has recently admitted—after fifty years of denial—that Wallenberg was murdered by the KGB in 1947, such a confession is not enough. We must write our congressional representatives today urging their support for the new Swedish commission investigating the circumstances of his death. No hero deserves less.

5. A warning based on the essay’s thesis

   Understanding the politics that led to the destruction of Hiroshima is essential for all Americans—indeed, for all the world’s peoples. Without such knowledge, the frightful possibility exists that somewhere, sometime, someone might drop the bomb again.
6. A quotation from an authority or someone whose insight emphasizes the main point

   Even though I didn’t win the fiction contest, I learned so much about my own powers of creativity. I’m proud that I pushed myself in new directions. I know now I will always agree with Herman Melville, whose writing was unappreciated in his own time, that “it is better to struggle with originality than to succeed in imitation.”

7. An anecdote or brief example that emphasizes or sums up the point of the essay

   Bette Davis’s role on and off the screen as the catty, wisecracking woman of steel helped make her an enduring star. After all, no audience, past or present, could ever resist a dame who drags on a cigarette and then mutters about a passing starlet, “There goes a good time that was had by all.”

8. An image or description that lends finality to the essay

   As the last of the Big Screen’s giant ants are incinerated by the army scientist, one can almost hear the movie audiences of the 1950s breathing a collective sigh of relief, secure in the knowledge that once again the threat of nuclear radiation had been vanquished by the efforts of the U.S. military.

   (◆ For another last image that captures the essence of an essay, see the “open house” scene that concludes “To Bid the World Farewell,” page 222.)

9. A rhetorical question that makes the readers think about the essay’s main point

   No one wants to see hostages put in danger. But what nation can afford to let terrorists know they can get away with blackmail?

10. A forecast based on the essay’s thesis

    Soap operas will continue to be popular not only because they distract us from our daily chores but also because they present life as we want it to be: fast-paced, glamorous, and full of exciting characters.

11. An ironic twist, Witticism, pun, or playful use of words (often more appropriate in lighthearted essays)

    After analyzing and understanding the causes of my procrastination, I now feel better, more determined to change my behavior. In fact, I’ve decided that today is the day for decisive action! I will choose a major! Hmmm . . . or maybe not. I need to think about it some more. I’ll get back to you, okay? Tomorrow. Really.

12. Return to the technique used in your lead-in (answer a question you asked, circle back to a story, extend a quotation, etc.)

    So was Dorothy right in The Wizard of Oz? After the tough summer I spent on our ranch in Wyoming, mending barbed-wire fences and wrestling angry calves, I could think of nothing else on the long bus ride back to school. As
eager as I had been to leave, I couldn’t wait to get back there. It wasn’t Kansas, but Dorothy and I knew the truth: There’s no place like home.

◆ Hint: After reading the preceding suggestions, if you are still struggling with your conclusion, turn back to the advice for writing lead-ins on pages 81–84. One of the suggestions there may trigger a useful idea for closing your essay. In fact, following a first draft, you may decide that the technique you chose to open your essay might be used more effectively to conclude it.

Avoiding Errors in Conclusions

Try to omit the following common errors in your concluding paragraphs:

Avoid a boring, mechanical ending. One of the most frequent weaknesses in student essays is the conclusion that merely restates the thesis, word for word. A brief essay of 500 to 750 words rarely requires a flat, point-by-point conclusion; in fact, such an ending often insults the readers’ intelligence by implying that their attention spans are extremely short. Only after reading long essays do most readers need a precise recap of all the writer’s main ideas. Instead of recopying your thesis and essay map, try finding an original, emphatic way to conclude your essay—or as a well-known newspaper columnist described it, a good ending should snap with grace and authority, like the close of an expensive sports car door.

Don’t introduce new points or irrelevant material. Treat the major points of your essay in separate body paragraphs rather than in your exit. Stay focused on your essay’s specific thesis and purpose; don’t allow any unimportant or off-subject comments to drift into your concluding remarks.

Don’t tack on a conclusion. There should be a smooth, logical flow of thought from your last body paragraph into your concluding statements.

Don’t change your stance. Sometimes writers who have been critical of something throughout their essays will soften their stance or offer apologies in their last paragraph. For instance, someone complaining about the poor quality of a particular college course might abruptly conclude with statements that declare the class wasn’t so bad after all, maybe she should have worked harder, or maybe she really did learn something after all. Such reneging may seem polite, but in actuality it undercuts the
thesis and confuses the reader who has taken the writer’s criticisms seriously. Instead of contradicting themselves, writers should stand their ground, forget about puffy clichés or “niceties,” and find an emphatic way to conclude that is consistent with their thesis.

**Avoid trite expressions.** Don’t begin your conclusion by declaring, “In conclusion,” “In summary,” or “As you can see, this essay proves my thesis that...” End your essay so that the reader clearly senses completion; don’t merely announce that you’re finished.

**Don’t insult or anger your reader.** No matter how right you feel you are, resist the temptation to set up an “either-or” conclusion in an argumentative essay: either you agree with me or you are an ignorant/wrong/selfish/immoral person. Don’t exaggerate your claims or moralize excessively as you exit. Remember that your purpose is to inform and persuade your readers, not to annoy them to the point of rejecting your thesis out of sheer irritation. Conclude on a positive note, one that encourages readers to see matters your way.

### PRACTICING WHAT YOU’VE LEARNED

Identify the weaknesses you see in the following conclusions. How might these writers revise to create more satisfactory endings for their essays?

1. My thesis in this essay stated that I believe that having to change schools does not harm children for three reasons. Children at new schools learn how to make new friends. They learn how to get along with a variety of people. They also learn about different teaching styles. For these three reasons, I believe that having to change schools does not harm children.

2. “A journey of a thousand miles must begin with a single step” (Lao Tzu). As I discussed in this causal analysis essay, I would have never started painting again if I hadn’t gone back to school. I’m the first to admit that it was a long, hard road to get my degree, and sometimes I really questioned the value of certain courses I had to take (like algebra, for example, which I think is a totally useless course for artists. The entire math requirement needs revision, in my opinion). But going back to school was the right choice for me and, who knows, maybe it would be for others.

3. In conclusion, as I have shown here, our country’s forest conservation policies are just plain stupid. If you don’t stand up and join the fight against them, I hope you will enjoy living in a tent because pretty soon there isn’t going to be any lumber for houses left. After selling out to the tree-huggers, will you be able to look at yourself in the mirror?
How to Write a Good Title

As in the case of lead-ins, your title may be written at any time, but many writers prefer to finish their essays before naming them. A good title is similar to a good newspaper headline in that it attracts the readers’ interest and makes them want to investigate the essay. Like the lead-in, the title helps announce the tone of the essay. An informal or humorous essay, for instance, might have a catchy, funny title. Some titles show the writer’s wit and love of wordplay; a survey of recent magazines revealed these titles: “Bittersweet News about Saccharin,” “Coffee: New Grounds for Concern,” and “The Scoop on the Best Ice Cream.”

On the other hand, a serious, informative essay should have a more formal title that suggests its content as clearly and specifically as possible. Let’s suppose, for example, that you are researching the meaning of color in dreams, and you see an article in a database list titled merely “Dreams.” You don’t know whether you should bother to read it. To avoid such confusion in your own essay and to encourage readers’ interest, always use a specific title: “Interpreting Animal Imagery in Dreams,” “Dream Research: An Aid to Diagnosing Depression,” and so forth. Moreover, if your subject matter is controversial, let the reader know which side you’re on (e.g., “The Advantages of Solar Power”). Never substitute a mere label, such as “Football Games” or “Euthanasia,” for a meaningful title. And never, never label your essays “Theme One” or “Comparison and Contrast Essay.” In all your writing, including the title, use your creativity to attract the readers’ attention and to invite their interest in your ideas.

If you’re unsure about how to present your title, here are three basic rules:

1. Your own title should not be underlined, italicized, or put in quotation marks. It should be written at the top of page one of your essay or on an appropriate cover sheet with no special marks of punctuation.

2. Capitalize the first, last, and important words of your title. Generally, do not capitalize such words as “an,” “and,” “a,” or “the,” or prepositions, unless they appear as the first or last words of the title or follow a colon within the title.

3. Sometimes writers craft a title that presents a word or phrase followed by a colon introducing a definition, a revealing image, a question, or some other kind of explanatory material to interest the reader.

Examples
“Stephen Crane: Daredevil Reporter”
“Memories Carved in Stone: Tennessee Pioneer Memorials”
“Intervention in Iran: A Recipe for Disaster”
“Yoga: Does Twisting Like a Pretzel Really Help?”
You may use such titles to clarify a work’s scope or perhaps to set the appropriate tone for your reader, but be careful not to overuse this structure. (Note that the word after the colon is capitalized as if it were the first word of the title.)

PRACTICING WHAT YOU’VE LEARNED

Describe any weaknesses you see in the following titles. How might each one be revised to clarify its essay’s content and to attract more reader interest?

1. Advice for College Freshmen
2. Essay Assignment #3: “Review of a Favorite Movie”
3. Learning to Play Texas Hold’em
4. A Comparison of Two Heroes
5. The Problem of Abandoned Pets and Its Solution
6. Steroids and Athletes Today
7. The Effects of Three Popular Diets
8. The Best Laptop on the Market
9. An Explanation of the Human Genome Project
10. My Interpretation of Auden’s “The Unknown Citizen”

ASSIGNMENT

A. Read one of the student or professional essays in this text and evaluate the title. Explain why you think the title is or is not effective. Or, if you prefer, write a new title for one of the essays in this book. Why is your choice as effective as (or even better than) that of the original writer?

B. Collaborative Activity: Bring to class three titles or headlines from print or online articles. In a small group of classmates, compare all the samples. Which ones would encourage members of the group to read on? Which one is the least interesting or helpful? (If time permits, select one effective title to read to the class as a whole.) How might your choices influence your crafting of a title for your next essay?
APPLYING WHAT YOU’VE LEARNED TO YOUR WRITING

Look at the draft of the essay you are currently working on, and ask yourself these questions:

• Does the opening of my essay make my reader want to continue reading? Does the lead-in smoothly set up my thesis, or do I need to add some sort of transition to help move the reader to my main idea? Is the lead-in appropriate in terms of the tone and length of my essay?

• Does the conclusion of my essay offer an emphatic ending, one that is consistent with my essay’s purpose? Have I avoided a mechanical, trite, or tacked-on closing paragraph? Have I refrained from adding a new point in my conclusion that belongs in the body of my essay or in another essay?

• Does my title interest my reader? Are its content and tone appropriate for this particular essay?

If you have answered “no” to any of these questions, you should continue revising your essay. (◆ For more help revising your prose, turn to Chapter 5.)

Chapter 4 Summary

Here is a brief restatement of what you should remember about writing introductions, conclusions, and titles:

1. Many essays will profit from a lead-in, the first sentences of the introductory paragraph that attract the reader’s attention and smoothly set up the thesis statement.

2. Essays should end convincingly, without being repetitious or trite, with thoughts that emphasize the writer’s main purpose.

3. Titles should invite the reader’s interest by indicating the general nature of the essay’s content and its tone.